

AIRLIFT: : NORTHWEST

December 20, 2011

Ms. Kimberly Kiefer
City & Borough Manager's Office
155 S. Seward St.
Juneau, AK 99801

Dear Ms. Kiefer,

Airlift Northwest would like to petition funds from the Marine Passenger Fee Proceeds. Airlift Northwest is a Section 115 tax exempt governmental entity that has been serving Alaska for over 30 years. To improve services to Juneau and the Southeast communities a permanent base was established in 1994. Over 8000 patients from been flown from Alaska. Airlift Northwest is the only CAMT's accredited program in Southeast Alaska. This is a national accreditation that emphasizes quality and safety of air medical transport services.

I would like to petition for \$50,000.00 which would assist Airlift Northwest in their continued commitment to providing safe, efficient air ambulance transport service to cruise ship passengers and crew. During the cruise ship season ~25% of our transports are for cruise ship passengers or crew. At this time we have not recovered \$201,090.00 in billing charges from the transport of cruise ship passengers. We are anticipating we will recover about half of this as we do appeals and work with insurance companies. With the health care economics we are starting to see insurance companies reimburse less.

Airlift Northwest is dedicated to providing critical air ambulance service for cruise ship passengers and appreciates the assistance from the Marine Passenger Fee Proceeds. Two additional staff have been added to the Juneau team to increase availability for flights by using a different staffing model. For 2013 we will be adding a turbo prop aircraft in Juneau for the summer to improve service to the smaller communities and also for the cruise ship passengers that become ill or injured in these communities.

Thank you for your consideration of this request and the continued support. Please call or email me if you have any questions or I can provide additional information.

Cordially,

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